





## Climate Finance - funding climate-resilient agribusiness

#### What is "Climate Finance"?

Climate Finance is part of the so-called Green Finance which refers to investments providing environmental benefits in general. Climate Finance, however, is more specific as it relates to local, national, or transnational financing – drawn from public, private, and alternative sources of financing – dedicated to adaptation to and mitigation of climate change. It aims at less vulnerability, increased resilience of ecological systems, reducing emissions, and enhancing sinks of greenhouse gases (GHG). There are dedicated financial products for agribusinesses related to:

## **Climate Change Adaptation**





Mitigation of Climate Change

## Who is granting Climate Finance for agripreneurs?

Climate Finance can be provided by (micro)financial institutions, producer organizations and trader or buyers. They themselves may receive incentives from climate-related investors to extend climate finance through concessional loans, subsidies, funds, grants or (upfront) payments. Access to finance has long been insufficient for small-scale agripreneurs due to suppliers' perceptions of low profitability, high risks, missing land titles and substantial transaction cost. Climate change related vulnerability of agribusinesses adds to this mix of challenges as financial institutions need to factor in climate-related risk exposure of their clients. This has resulted in a substantial climate finance gap.

Transformational changes are required to improve productivity and foster the capacity of agripreneurs to adapt to climate change and contribute to mitigation by reducing or removing CO<sub>2</sub> and/or other GHG. Agripreneurs can make the necessary climate-smart investments to preserve natural resources and livelihoods and benefit from them, e.g. increase in yields, production of enough food and restored land.

Climate Finance poses opportunities for enterprises in agriculture-based value chains to costefficiently fund such investments and to close the existing gap of adaptative measures and financial incentives to reduce emissions and sequester carbon.

How can agripreneurs fully utilize the economic and financial benefits of climate-smart agribusiness?



### Seizing the "triple win"

- (1) increasing productivity while avoiding economic damage using production systems that are more efficient and resilient to climate shocks and erratic weather events.
- (2) receiving funding for adaptive and mitigative measures, e.g. through dedicated low-interest loans, and
- (3) monetizing ongoing efforts in removing, reducing and avoiding atmospheric CO<sub>2</sub> through certified carbon credit payments or community-level support services – seizing the rising carbon market prices to (re)fund their business.



### Using strength in numbers

To reduce monitoring & certification costs whilst meeting minimum sequestration amounts, agripreneurs can professionally organize and partner up with others to:

- start collective climate-smart projects,
- apply for loans or insurance in bulk and make bigger and more costefficient mitigation claims that they own and share equitably among themselves.
- engage in contract farming.
   Also, producer organizations can invest in specific climate-smart inputs and equipment and provide it to their members as a service.



### Becoming a "Data Entrepreneur"

Climate Finance is tied to land tenure and credible information. Ownership of and entrepreneurial approaches towards climate-data as well as formal documentation of land titles of agribusinesses are important to make claims on carbon markets count.

Figure 1: Opportunities for agripreneurs









# <u>Climate Adaptation Finance</u> for ecosystem-based adaptation measures

## Why is Climate Adaptation Finance needed?

Climate finance is important for adaptation, as significant financial resources are needed to adapt to the adverse effects and reduce the impacts of a changing climate. Climate change related challenges and opportunities add to the already existing investment needs of Micro, Small and Medium sized enterprises (MSMEs) to render their production systems resilient, i.e. less vulnerable to weather and climate induced risks.

to implement

Easy

More demanding to implement

## What specific climate adaptation activities can be financed?

The following <u>short-term</u> adaptation measures<sup>1</sup> may qualify for financing:

Subscription to weather forecast and climate information services

Changes in tillage practices (for example, conservation tillage)

Use appropriate varieties for annual crops (e.g. drought resistance)

Optimized fertilizer usage e.g. manure, coated fertilizer

Portfolio (crop/livestock) diversification

Livestock management e.g. rotational grazing

. . .

The following *long-term* adaptation measures may qualify for financing:

Improved crop mix and harvesting e.g. continuous commercial crop with cover crop, intercropping, incorporate fungal or microbial inoculant or other soil probiotic

Irrigation systems and water management practices

Agroforestry (incl. shade management benefits and protection against soil erosion, e.g. through hedgerows)

Shift to climate-resilient planting materials, crops, varieties and/or breeds

Construction activities e.g. cisterns, terraces, water reservoirs

Improving land use management

. . .

## Why insurance is of interest to agripreneurs

If risk avoidance and reduction is not enough, agribusiness can choose to transfer risk to an insurance. Insurance, especially index insurances, protects agribusinesses against the financial loss incurred by erratic weather and climate incidents and constitutes an important adaptation measure. Insurance may also help agripreneurs access (climate) finance more easily and at better conditions because it has the potential to de-risk loan products<sup>2</sup>.

<sup>&</sup>lt;sup>1</sup> For more adaptation and mitigation activities, please use Agri-Business Facility for Africa's climate tool which identifies activities for your specific context.

<sup>&</sup>lt;sup>2</sup> For more information on indemnity and index insurances, please have a look at Agri-Business Facility for Africa's overview of <u>financial products and services for agripreneurs</u>. For more information on risk management please visit the <u>Agriculture as a Business</u> course.









# Climate Mitigation Finance for the reduction, avoidance, and removal of CO<sub>2</sub>

## Why is Climate Mitigation Finance needed?

Climate finance is critical for mitigation because large-scale investments and incentives are required to significantly reduce, remove and avoid emissions. As the reduction and avoidance potentials for African agripreneurs with low emissions level are low, removal strategies can generate new business opportunities. The fundamental adjustments of production systems such as changes of land use patterns and crops grown often mean short-term revenue losses that can be compensated by climate finance.

## What specific climate mitigation activities can be financed?

The following mitigation measures may qualify for financing:

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Reforestation and landscape restoration

Agroforestry and silvopastures (trees on grazelands)

Reduce tillage, improved crop residue retention (conservation tillage, strip-till, mulch-till, no-till)

Other ecosystem services, e.g. biodiversity and water conservation

Efficient storage facilities (reducing post-harvest losses)

Smart irrigation and water harvesting

Optimized fertilizer application and organic fertilizer application (e.g. manure, compost)

Cultivate climate-friendly crops with a low carbon-footprint

Energy-efficient equipment e.g. solarized water pumps and cooling solutions, egg incubators, clean cooking stoves and other energy efficient technologies

Adjust grazing management, e.g. rotational grazing, adaptive multi-paddock grazing, multi-species grazing or grazing of agricultural residues post-harvest and cover crops

Reductic

#### What is a carbon credit?

A carbon credit is not a loan! It is an emission reduction traded in a formalized transaction between those mitigating and those emitting. The entitlement to a carbon credit is assured in the form of a certificate which is usually issued by a carbon standard.







## Some things to consider when planning a climate mitigation project:

- Costs incur largely upfront, e.g. for the registration under a particular carbon standard and especially for the required investments, e.g. in trees or pruning. The climate-smart transition, though profitable in the long run, can cause a temporary income reduction.
- Payments through carbon credits may only materialize after a few years. Prices for carbon are
  volatile driven by supply and demand. Demand is expected to pick up and increase prices in
  the future though.
- Pre-financing is provided by some carbon standards. Upfront and expected carbon credit payments can serve as collateral to secure additional adaptation and mitigation loans.
- Normally a share of 60 to 80% of the carbon credit payment dependent on the carbon standard involved – is provided to the mitigating party in cash or in-kind, e.g. in the form of training. Choosing the right standard is important!
- Carbon Standards often require reductions in emissions to be "additional", that is above business as usual to issue a carbon certificate.

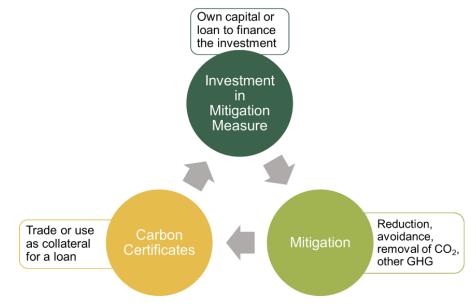


Figure 2: The mitigation investment cycle



## Climate Finance enablers for agripreneurs

## Awareness & Knowledge

Providing technical assistance to lenders and borrowers to help both make the right choices. For example, selected climate-friendly products and value chains such as tree crops, trees suitable for agroforestry systems are particularly promising for climate finance.

#### **Institutional Innovations**

Producer organizations save transaction cost and are central actors to enable access to finance. They can design, own, and drive climate-smart projects and related financial opportunities as a service to their members.

## Planet, People & Profit

For climate-smart agripreneurs, finding the right balance between secured livelihoods, food security and climate finance, monetization is key. They should profit from climate finance and not be burdened by it.

## Land (use) rights and data ownership

Who holds a claim for mitigation finance and is entitled to receive payments? The owner or steward of the land or the entity collection and owning the underlying data? Inclusive data systems that provide opportunities to women, men and youth alike are paramount.







## **Annex**

## Resources and further reading

#### **Climate Finance**

<u>Climate Finance Gap for Small-Scale</u> <u>Agriculture</u>

#### Climate-smart agriculture

FAO: Understanding climate-smart agriculture CSA-Measures

#### **Carbon Markets**

<u>Plan Vivo – Community-level carbon market</u> <u>engagement</u>

Plan Vivo - Project eligibility criteria

Plan Vivo - Project requirements

Voluntary carbon market dashboard

### **Carbon prices**

**EU Carbon Permit price history** 

#### **Carbon Standards**

**Verra** 

Gold Standard

#### Land restoration

- AFR 100
- Land Accelerator
- REDD+
- ACORN

#### Clean energy

- The D-REC Initiative
- EnDev Energising change
- Green People's Energy for Africa

#### **Climate-Smart Livestock**

- ISFL BioCarbon Fund
- ISFL BioCarbon Fund Oromia Forested Landscape Program
- The World Bank: Opportunities for Climate Finance in the Livestock Sector

#### **Climate Risk Insurance**

- <u>Insuresilience</u>
- Etherisc

Adaptation, mitigation measures and measures belonging to both

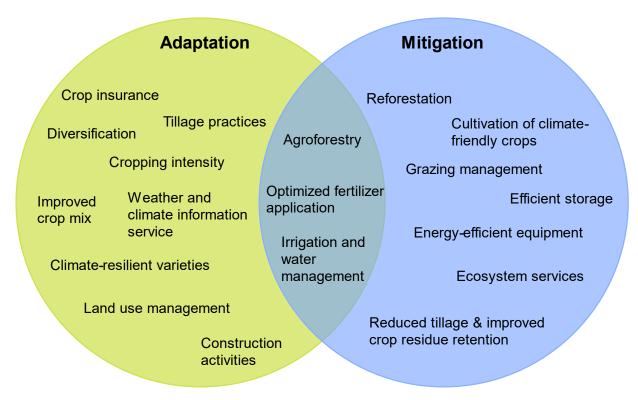


Figure 3: The adaptation and mitigation nexus